RevOps as a Service

Begin your journey and start thriving with operational improvements, for a fair monthly fee.



What is RevOps as a Service?

In short

You get specific amount of hours.

Based on what you need, we find a package that works for you. I provide detailed timesheets and documentation for the agreed-upon hours. There is no long-term commitment, and you can cancel at any time.

Goals of the service.

We find your immediate priorities and create a RevOps roadmap with all initiatives we want to work on together.

Benefits

Avoid operations issues later.

By getting started with operations excellence early, you avoid many problems that will get harder to fix once your company has reached a certain size.

Save money.

The average full-time employee in the EU is 63.000 USD per year for RevOps hire. My 2 cents is that you don't need full-time time at your stage of the company, get a fractional service with the same result.

Packages:

Fundamentals Package 16 Hours

Example activities:

- Running smaller initiatives.
- Support sales team with tool questions.
- Basic reporting.

Price: 1100 €

Revenue Orchestrated Package 32 Hours

Everything in Fundamentals, plus:

- Playbook creation.
- Tool integrations and implementations.
- Sales Velocity reviews.

Price: 2100€

Roadmaps and documentation will be created in all packages.

Payments are 100% upfront.

Mentorship Package

Guiding hand for RevOps mentorship 6 Hours

Is your one-person RevOps team in need of someone to consult with? Invest in training and guidance with this package.

Examples of activities:

- Weekly or bi-weekly one-on-one sessions.
- Collaborative problem-solving.
- Someone to spar with on everything strategy and tooling.
- Access to RevOps course.

Price: 500 €



Thank You!

More information can be found here:

- <u>Testimonials</u>
- Who will you be working with?
- Working with a company of one



"I aim to offer smaller companies early access to Revenue Operations without the need for a full-time hire, allowing them to optimize resources and avoid unnecessary strain on internal employees."